



Jordan Springs - Agent of the Year

There's no mystery to Nancy Messina's successful career in sales. It's all to do with her boundless energy, her irrepressible passion for real estate and the genuine warmth of an Italian grandmother that is never too far from the surface.

For two decades Nancy has been selling house and land in new developments across Western Sydney for Australia's biggest development companies, among them Clarendon Homes, Mirvac and Lend Lease.

Nancy's approach to real estate is different to most, offering a service that is equal part buyer's agent, sales agent, advocate and adviser. Her experience in the new house and land market, and many years liaising with builders, makes her an invaluable asset on both sides of the housing equation.

Navigating home designs and finance can be difficult for the young and not so young and Nancy sees herself bridging the gap to ensure a good sale on the one hand and a wise purchase on the other.

NANCY MESSINA
SALES EXECUTIVE
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WW27199



South Penrith - Agent of the Year

Recognised as one of the most energetic, enthusiastic, passionate, and trusted real estate agents in South Penrith and surrounding suburbs, Andre strives on building trust, honesty and forming great working relationships with each client.

He is well respected and continues to achieve the best outcome for his vendors by breaking sales records.

He relishes the competitive nature of the real estate market and through his relaxed and down to earth approach is renowned for consistently achieving the highest possible price for his vendors.

Andre believes the key to success in residential sales is listening and adapting to your client's needs, willingness to think outside the box, go the extra mile and providing knowledgeable advice to clients when it comes to selling and buying real estate.

ANDRE ESMAEILZADEH
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Cranebrook - Agent of the Year

Trent Waters' pledge to every one of his clients is honesty, integrity and rolling up the sleeves to get the job done.

Possessing that very rare blend of knowledge, experience and youthful enthusiasm, Trent knew from an early age that the real estate industry was the career path for him. For over seven years, he has been assisting buyers and sellers achieve their real estate goals and is the manager of our Jordan Springs team.

Thriving on exceeding his client's expectations and ensuring a smooth, seamless process, Trent loves seeing the smiles as he hands over the keys to his client's new home and enjoys thanking the owner for the opportunity to sell their property. "I like navigating clients through the real estate market and ensuring their journey is flawless".

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Glenmore Park - Agent of the Year

Having lived in the Penrith region his entire life, Robert is an active member of the local community and has been for many years. He is regularly involved in local fundraising events and his knowledge of the area, its people, and all its wonderful attributes is second to none.

The loyalty of Roberts clientele is a testimony to his integrity, professionalism and dedication and his ability to consistently close deals at record prices, on terms that deliver for both parties.

Robert has established a proven track record of achieving standout results, even in challenging market conditions. Robert feels joining Ray White has given him the ability to offer his clients the ultimate experience, giving them a whole new level of personalised service, whilst accessing the Industry's best resources, all backed by a professional real estate business and the support of a high-profile brand.

For skills, experience and personal service you want to see in an agent selling your home, Robert Norgate delivers.

ROBERT NORGATE
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